



**SOFRANA UNILINES (NZ) Ltd**  
Sofrana House  
38 Ponsonby Road, Ponsonby – Auckland  
PO Box 3614 - Auckland  
NEW ZEALAND  
Phone : (64 9) 356-1400 - Fax : (64 9) 356-1429

15 October 2010

## **GENERAL RATE INCREASE New Zealand to Fiji**

### **To all Sofrana Customers,**

Sofrana Unilines has undertaken a review of costs in the face of the continuing upward trend in fuel and container prices, and at the same time recent downward pressures in freight rates. As a result we will be implementing a General Rate Increase (GRI) on all cargo ex New Zealand to Fiji in order to ensure that we can continue to offer a regular and reliable service to these import markets.

The GRI will take effect from Southern Fleur Voy 194 loading Auckland 07 November 2010.

### **The increase will be as follows:**

20' GP	NZD \$ 200,- per container
Break-bulk and FAK	NZD \$ 15,- per revenue tonne / 1000 kgs

The above increases reflect the overall gross impact rather than the above plus CAF/BAF.

We thank you for your past support and we look forward to continuing to be of service in the future. If you have any questions or concerns, please do not hesitate to contact your local Sofrana office or agency representative.

Yours faithfully

**Sofrana Unilines NZ Ltd**